

## **Partner Development (PD) Prep Work**

Coachee Name \_\_\_\_\_

### **Before First Meeting** (3 hours)

- ☐ Review and complete 'Coaching Commitment' (20 minutes)
- ☐ Complete the 'PD Assessment' (10 minutes)
- ☐ Complete your monthly budget and launch fund budget (1.5 hours)
- ☐ Complete the form 'How Long Will It Take?' (1 hour)

### **Before Second Meeting** (11 hours)

- ☐ Read 'The God Ask' by Steve Shadrach (5 hours)
- ☐ Review and/or memorize the 'PD Q & A' and be prepared for mock phone calls (2 hours)
- ☐ Review the 'Presentation Guidelines', prepare presentation, and be ready to present (4 hours)

### **Before First Ask Appointment** (10 hours)

- ☐ Review 'The 7 Steps Before The Ask' (1 hour)
- ☐ Namestorm: Review 'Contact Essentials' and put contact info into a database. (5+/- hours)
- ☐ Design and order your family Prayer Postcard and give 1 to the coach (1 hour)
- ☐ Review 'Newsletter Guideline', design your first newsletter, and send (send coach a copy) (2 hours)
- ☐ Review the 'Partner Ministry Guideline' and then establish your own partner ministry strategy (1 hour)